



Ensuring connectivity for the Digital Workplace

Proservia Network Services

With today's society being increasingly shaped by uprising Millennials, disruptive start-ups and digital restructured enterprises it is business critical for public and private organizations to adapt and embrace challenges deriving from these changes.

Network infrastructure needs to adjust to

- > always-on behavior (any place & any time)
- > secure connectivity of exploding amount of connected devices (IoT & mobile devices)
- > ensure data and infrastructure security (privacy, integrity and availability)
- > seamless integration of cloud services and increasing demand of bandwidth
- > faster development and lifecycle for applications and services requires more agile connectivity solutions

Following the evolution from static, rigid and connectivity-driven environments to infrastructures that need to provide flexibility, secure connectivity and application-awareness, networks need to be easy and fast to deploy and maintain, scale in line with your business needs and provide insight into the data and applications.

Market Trends

- > By 2020, 70% of the entire workforce in the enterprises will be mobile workers.
Gartner Forecast Overview: Enterprise Communications Services, Worldwide, 2017
- > Today, there are nearly 3B IoT devices installed in the enterprise. By 2020, there will be 7.6B—CAGR of 33%
Gartner Forecast Overview: Devices, Worldwide, 2017 Update
- > By 2018, public cloud spending will grow to \$127 billion
IDC Press "IDC Forecasts Public IT Cloud Services Spending Will Reach \$127bn"
Mobile devices and cloud apps are bringing down the WAN
- > By 2022, the majority of industrial IoT analytics will be performed at the edge rather than in the cloud, up from less than 10% in 2017.
Gartner; Mark Hung, Managing the Data Tsunami: How AI and Edge Computing Will Enhance IoT Analytics, Gartner, 27 October 2017

Why Proservia



We are convinced that digital transformation can only be successful when integrating the human factor. Changes in an organization need to be addressed holistically considering "man power" and IT at the same time. We call it peopleIT.

The Proservia Solution

With the use of standards-based technologies, intelligent data correlation and automation Proservia is providing solutions to enable your network to follow your business. Together we define the optimal solution regarding service cut, technology and flexible sourcing and we handle the impact of change to your organisation.



Aruba & Proservia

We are committed to provide the best fitting solution and service to your business whether it is a single engagement, a long-term project or a permanent partnership.

Aruba, a Hewlett Packard Enterprise company as a market leader in edge networking provides compelling solutions in the areas of Wireless and Wired LAN, Network Management and Access Control.

Proservia deploys and operates solutions based on Aruba's Instant-, Remote- and Controller-based Access Points, LAN Switching, AirWave and ClearPass product portfolio.

In the form of **project engagements** we can support you with e.g. solution workshops, Wireless LAN Site Survey and Implementation, LAN and System Implementation services.

In case you are looking for a **managed service**, we can transform and proactively operate your environment and ensure connectivity for your customers and employees.

As a **vendor independent** Service Provider, Proservia can ensure that your Aruba environment is not only deployed but **integrated** with your existing infrastructure including platform and workplace solutions.

Proservia Network Competency

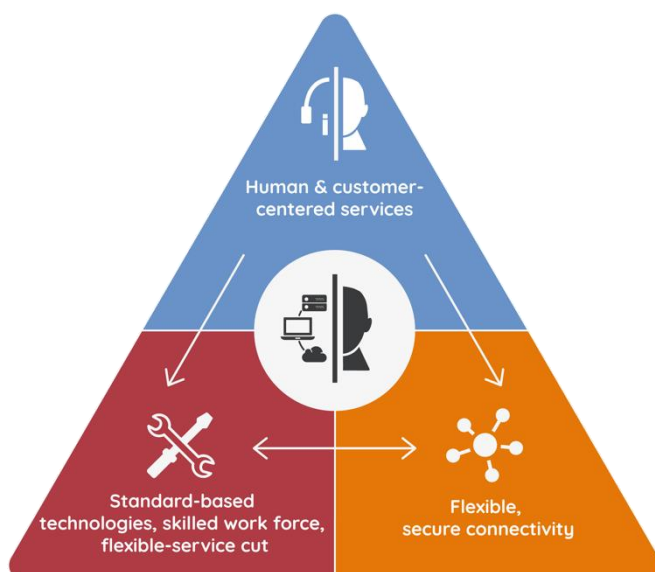
With more than 80 highly skilled network specialist we are supporting enterprise customers for more than 25 years from Germany. We hold certifications in Aruba, Fortinet and Cisco. While strong knowledge in each of the individual areas is the foundation, our real strength comes with combining and integrating technology, people and processes. Our approach is to holistically support customers, but also to work in close collaboration with partners to achieve best customer benefits.

Project Services

- > Solution Workshops
e.g. Network Access Control (NAC), Firewall Management Solution
- > FixScope & PoCs
e.g. Availability or Voice/Video Assessment, Wireless LAN Survey and Implementation
- > FlexScope
Consulting, Design and Roll-out Services

Managed Services

- > User Connectivity
LAN/WLAN/Skype/Voice Mgt, Remote Access
- > Site Connectivity
(SD-)WAN Management and Optimization, Internet Access, Carrier Management
- > Network Security
Firewall, IPS and Proxy, Authentication, Advanced Security



Want to learn more?



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Proservia is a European IT Services company with strong focus on in-country delivery, employing over 7,000 people. In Germany, with ~1,000 experts, we act as flexible mid-size partner for large and mid-size companies, with deep expertise in End-User Services, Network, Infrastructure and Organizational Services.